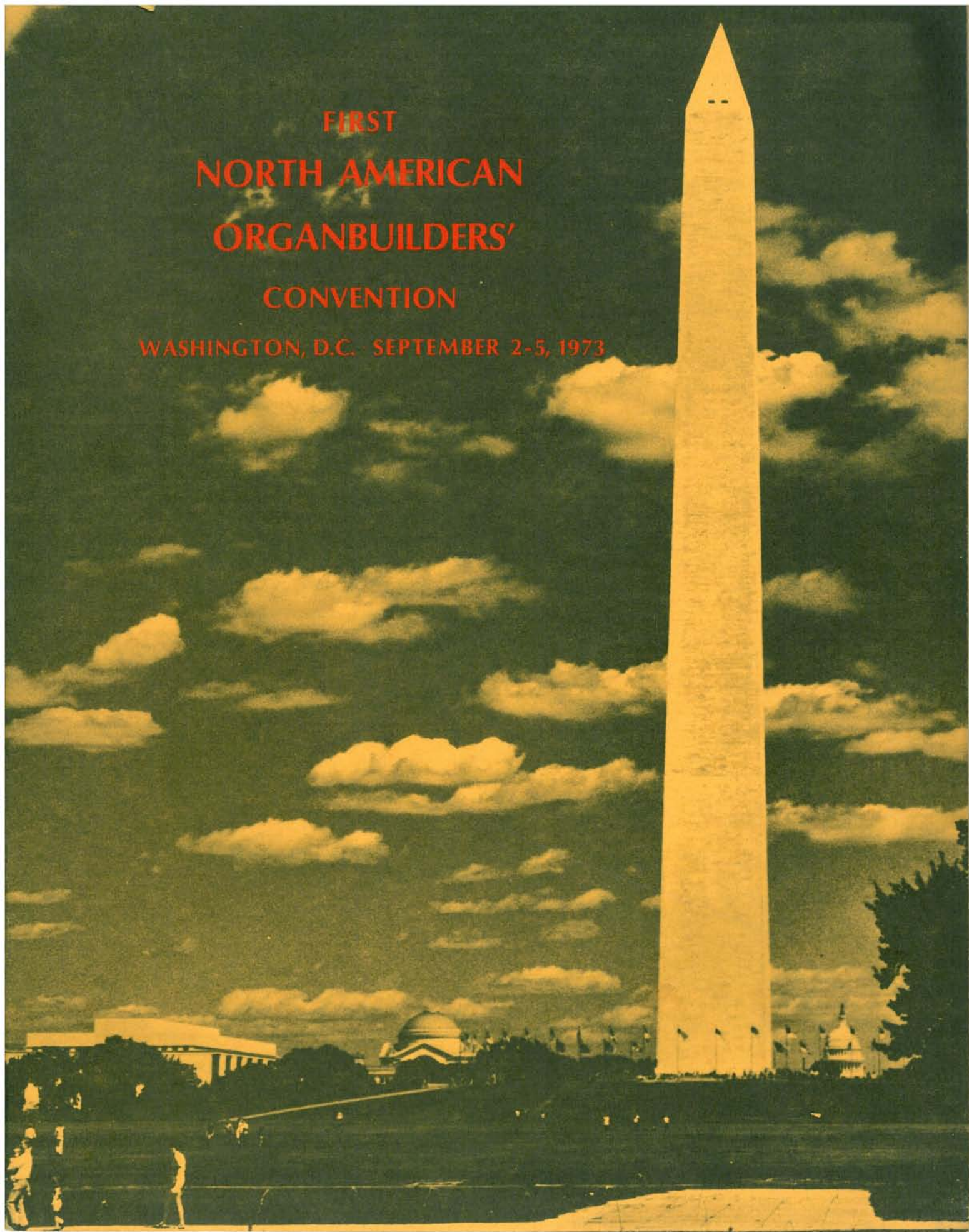
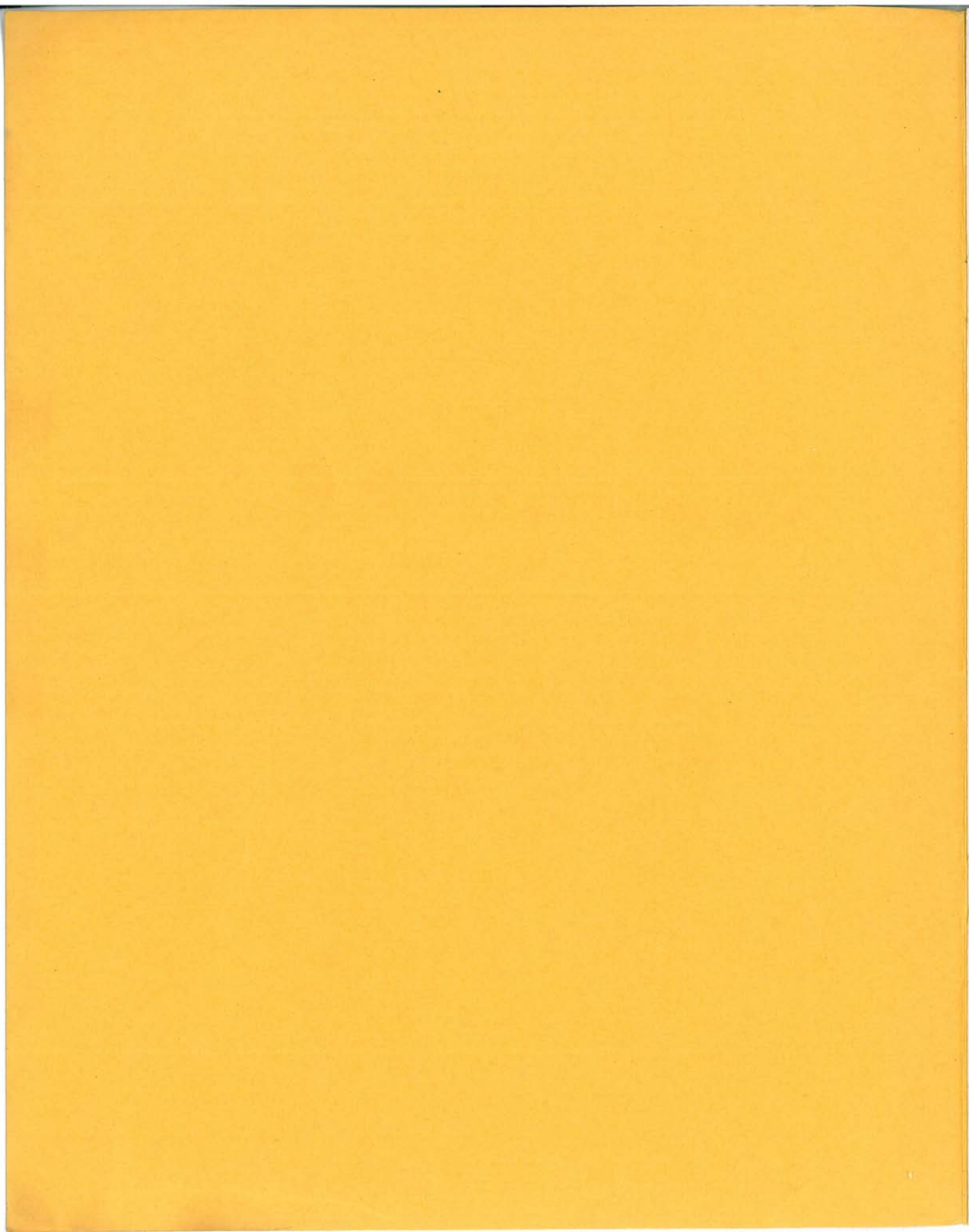


**FIRST  
NORTH AMERICAN  
ORGANBUILDERS'  
CONVENTION**

**WASHINGTON, D.C. - SEPTEMBER 2-5, 1973**







## PURPOSE

1. To be the first such convention in recent times in North America and to be a model for future conventions of this type to be held regularly.
2. To promote the exchange of principles and ideas among established organbuilders to aid in the improvement of the instrument while lowering its costs and insuring the security of our future.
3. To educate ourselves in potential new technologies and construction procedures some of which are being enjoyed by other industries and arts but perhaps not yet fully realized and exploited by organbuilders.
4. To provide the many suppliers of organ parts and materials, many of which are new to our field, with the opportunity to display and demonstrate their developments and ideas where many builders may jointly view and discuss these products.
5. To study some general business problems of concern to the organ industry and to propose courses of action which might be taken by organbuilders, both individually and collectively, to alleviate these concerns.
6. To enable social exchanges between organbuilders and their families; to provide families of organbuilders with the opportunity to share in the appreciation of the greater glories of the profession through mutual enjoyment of a convention environment and its program of entertainment designed for all.

## CONVENTION ANNOUNCEMENT

A number of American organbuilders are members of the International Society of Organbuilders (ISO) which was founded in Europe and chiefly organized and operated by Europeans. The ISO has conventions every two years—always in Europe. These conventions are very restricted to full-fledged, professional organbuilders with proven credentials and responsibility. Amateurs, apprentices, enthusiasts, consultants, organists and representatives of the press are absolutely barred from these meetings—at the insistence of the vast majority of the professional membership—much as professional doctors, lawyers, architects, etc. would bar unprofessionals from their meetings in this country.

The ISO conventions, or Congresses as they are called, have been highly educational and inspirational to all who attend. They have served to motivate many, including the writer, to aspire to the highest ideals of organbuilding and to acquire the education to do so. At the last Congress in Austria in 1972, several American members again expressed the wish that the ISO could have a convention in the United States, since there are over 25 members here. Such a convention was planned a few years ago but was cancelled because of indifference on the part of several key organbuilders here and some unfortunate political maneuverings. The leadership of the ISO seems to be under the impression now that an ISO Congress in North America cannot happen in the immediate future. This means that many of the American members may never have the opportunity to share an experience of this sort and that many American builders probably will go without membership in a professional organization devoted to organbuilding because of the remoteness of the ISO.

In the European countries, the ISO organization is backed up by various national industrial organizations such as the ISOB in England and the German Organbuilders Association. The American continent seems to have a professional organization but membership in this group is impossible to obtain for the majority of builders. There is little motivation to join the group since little or no activity takes place with any kind of "convention" opportunity to meet each other or to invite suppliers of important parts and materials to exhibit their products.

The writer and certain members of my staff, plus some other builders and friends, decided that an attempt should be made to organize at least one convention in the United States to explore the possibility of starting a real organbuilders' industrial association. At first, it was felt the same rules should be followed as pursued by the ISO and these rules were reflected in the Preliminary Announcement sent to all known builders in the United States, Canada and Mexico some months ago. It was also felt that we who have spent over a thousand dollars and hundreds of hours of time to organize the effort should remain anonymous for fear that some would think we were trying to "bias" the convention emphasis in some way or other—even though we have sincerely tried NOT to do so. While we admit that we have tried to emphasize new ideas and techniques (because we feel old ideas and techniques are well known anyway), we definitely have tried to include things of interest to both mechanical and electric actioned organs and for all tonal styles. If we have shown any evidence of "bias", it is completely unintended.

Because there was criticism of both the decision to follow the ISO rules for membership and for our remaining anonymous, we have decided to drop both ideas in the hope of making at least this first convention the greatest success possible and to bring together the greatest number of people—at least this once. I can assure all who read this that I personally will never undertake to organize another organbuilders' convention if this one is not a success. This opportunity is the only one you will have, perhaps, to organize the kind of professional or industrial organization you might like to have. If for no other reason than this, we hope you will come and freely express your views even if you are **against** the ideas presented so far. Perhaps our ideas for the program material are wrong, perhaps our con-



cepts of what the rules should be are wrong, etc. But this is the best we can think of to do and there has been a very great deal of energy and effort, hundreds of long-distance phone calls, several long trips, a mountain of correspondence, printing and mimeograph expense and the commitment of a number of important speakers and artists to participate at nominal fees. It is now up to you to respond to these efforts.

We are dropping the attendance limitations from those previously announced to simply a requirement that the members have a legitimate organbuilding business and that this business is registered, listed in a telephone directory and that you derive a significant income from same. We will also admit certain other people known to be qualified organ "experts" or people with some specific interest which we feel will add to the environment of our meeting. At this convention, it will be up to the assembled group to decide whether or not to organize an association and what rules future conventions should follow, if any.

**It is absolutely necessary that we have your registration and fee [\$90.00] in our hands by August 10, 1973.** If we do not have at least 30 registrations and fees by that date, it will be necessary to cancel the convention as there would be no way to cover the further committed expenses. We also must have time to notify the many speakers and artists so their time will not be wasted—we have promised to do this in view of the lack of experience with such an undertaking. If you want this convention to take place, please take care to get this registration off to us at once. Your failure to do so could well be the reason for the convention to not occur. If for some reason, registrations are not sufficient by that date, all registration fees will be promptly returned in full; you may post-date your checks to August 15, 1973 if you want further security! We will send acknowledgements of your registration to you on August 12 to confirm the convention, or we will return your checks. A few registrations have already been received, but please do not hold back your own.

If for some reason you cannot register before August 10, you may still do so after that date right up to the convention itself, assuming that sufficient registrations have occurred by August 10!

We hope you will also bring your entire family. Washington, D.C. is a fantastic place to visit and we have spent much time in designing sight-seeing trips and other activities for your families to enjoy. Plenty of free time has been allowed for you also to see the sights! We hope your families will attend the free concerts each night on three spectacular organs—all new. The Marriott-Twin-Bridges Hotel is a very comfortable and enjoyable place, also nearly new. You are not required to stay there, of course, but the convention sessions will be held on those premises. Enclosed are the necessary guest registration forms for the hotel, an explanation of the rates and our own registration form. Please feel free to write either Mr. Scold, Convention Coordinator in Washington, D.C. or myself at any time if you have any questions.

David W. Cogswell, President  
Berkshire Organ Company, Inc.  
68 South Boulevard  
West Springfield, Massachusetts 01089  
Telephone: 413-734-3311

## GENERAL INFORMATION

### TIME

The convention begins Sunday afternoon, September 2, 1973 at the Marriott Twin-Bridges Hotel in Washington, D.C. and extends to the evening of Wednesday, September 5, 1973.

### PLACE

All sessions of the convention itself will take place in the convention halls of the Marriott Twin-Bridges Hotel. It is not necessary to be staying in the hotel to attend the convention sessions. Sight-seeing tours have been arranged for Monday, Tuesday and Wednesday for members of the registrants' families. These tours begin at 10:00 am each morning and usually return to the hotel at 2:30 pm with lunch included in the tour. Each evening a concert has been arranged in a local church with free busses to the church from the hotel. The final evening is reserved for a banquet at the hotel.

### COST

Those who come to attend the **convention sessions** will be charged a fee of **\$90.00 each**. We will pro-rate the fee to \$30.00 for each day (Monday, Tuesday and Wednesday) if sufficient registrations are obtained for the entire three days. Other members of the registrants families are not charged for the convention itself.

The **hotel charges** are paid by the registrant separately, depending on the accommodations desired and the length of stay. The Marriott-Twin-Bridges has given us a special rate of \$21.00 for a single room, and \$25.00 for rooms for more than one person. The hotel will furnish roll-away beds so that as many people as you wish may occupy a large room. It is necessary for you to make your own arrangements with the hotel and send in the separate hotel reservation card. There is a 6% tax on the room.

All **meals** are at the registrants' expense except that a **free lunch** is provided on Monday, Tuesday and Wednesday for each registrant attending the sessions and one free ticket is provided to the Banquet on Wednesday night for each registrant. Extra banquet tickets (must be reserved in advance) are \$9.50 each.

Those who take the **Tourmobile Sight-seeing** tours also receive lunches as part of the fee for each tour. The tours are also at separate expense to the registrant. Material is enclosed describing these tours and their costs.

**Bussing** from the hotel to the churches at night for the **concerts** is free for the registrant and one guest. A slight charge is made for extra members of a family depending on the accommodations available on the busses. The concerts themselves are free and open to the public.

### MANAGEMENT

The organizers and managers of the convention are David W. Cogswell and Jan R. Rowland, with assistance from Paul Carey and Arnold Scold, Convention Coordinator in Washington. A number of other people have also contributed to the convention both financially and in terms of time and effort. Several speakers have donated their time free of charge and all three artists have agreed to perform for a fraction of their usual fees. The convention still will cost well over \$3000, not including the planning effort, as a minimum amount. It has been determined that a minimum registration of 30 is necessary to carry out the convention. Inquiries about the convention, advertising or exhibiting can be made directly to Arnold Scold, 3901 Military Road, N.W., Washington, D.C. Telephone KE 7-0835 or to Mssrs. Cogswell or Rowland at 68 S. Boulevard, West Springfield, Mass. Telephone 413-734-3311.



# PROGRAM

SUNDAY, SEPTEMBER 2, 1973

- 3:00 PM to  
5:00 PM Registration and Hotel check-in
- 5:00 PM Reception and cocktails (cash bar) at Marriott Hotel
- 6:00 PM Dinner on your own
- 7:30 PM Board busses at Marriott to  
NATIONAL SHRINE OF THE IMMACULATE CONCEPTION
- 8:00 PM Organ Concert by **Charles E. Page**  
Organ by M. P. Moller of 100 stops, 119 ranks  
4 Manuals, Electro-pneumatic action
- Examination and brief talk on the organ
- 10:15 PM Return to Hotel on busses

MONDAY, SEPTEMBER 3, 1973

- 9:15 AM Convening of the Conference  
Greetings by Local Officials
- Opening Address:  
"THE ORGAN IN OUR TIME AND PLACE"  
Dr. Paul Bunjes, Speaker
- First Technical Lecture:  
"Recruitment, Training and Job Development of Organbuilders"  
Donald Olson, Andover Organ Company, Speaker
- 10:00 AM Ladies & families: Sight-seeing bus leaves hotel for Mt. Vernon  
(lunch included in bus fare) (return at 2:30 PM)
- 12:00 PM Lunch at Hotel for Convention Registrants (no charge)
- 1:30 PM Seminar—Discussion of morning lecture by all members  
Discussion of General Business Problems in the Organ Industry  
Discussion of possible Organbuilders' Professional Organization
- 4:00 PM Examination of Exhibits; Free Time
- 5:30 PM Dinner on your own
- 7:30 PM Board busses at Marriott to  
ALL SOULS UNITARIAN CHURCH
- 8:00 PM Organ Concert by **Cherry Rhodes**  
Organ by Reiger Orgelbau of 60 stops, 90 ranks  
4 Manuals, Mechanical Action  
Examination and brief talk on the organ by  
**Joseph vonGlatter-Götz**, President, Reiger Orgelbau
- 10:15 PM Return to Hotel on busses

**TUESDAY, SEPTEMBER 4, 1973**

- 9:15 AM Second, Third and Fourth Technical Lectures (in turn),  
illustrated with working models and instrumentation:  
**"Design and Construction of Slider Windchests for American Organs"**  
by Pieter Visser, Speaker.  
**"Application of Electric Actions to Slider Windchests"**  
by Jan R. Rowland, Speaker  
**"Design of Mechanical Actions"**  
by Hellmuth Wolff, Speaker
- 10:00 AM Ladies & families: Bus leaves hotel for Tourmobile tour of Federal Mall  
(Smithsonian Inst.; Dept. of Commerce; Aquarium; Washington Monument;  
Lincoln Memorial; Jefferson Memorial; National Museum of Art; Dept. of Printing  
& Engraving; Arlington National Cemetery, (and more); Return in afternoon.
- 12:30 PM Lunch at Hotel for Convention Registrants (no charge)
- 1:30 PM Seminar—Discussion of morning lectures by all members  
Continuance of discussions about Organbuilders' organization
- 4:00 PM Examination of Exhibits; Free Time
- 5:30 PM Dinner on your own
- 7:30 PM Board busses at Marriott to  
**BRADLEY HILLS PRESBYTERIAN CHURCH, Bethesda, Md.**
- 8:00 PM Organ Concert by **Calvin Hampton**  
Organ by Holtkamp of 33 stops, 45 ranks  
3 Manuals, Mechanical Action  
Examination and brief talk on the organ
- 10:15 PM Return to Hotel on busses

**WEDNESDAY, SEPTEMBER 5, 1973**

- 9:15 AM Fifth, Sixth and Seventh Technical Lectures (in turn) illustrated:  
**"Applications of Solid-State Equipment to the Modern American Organ—both  
electric and mechanical actioned"**  
(two lectures)  
by **Robert Pennells**, President, Solid-State Logic Ltd.  
by **Harry Elmgren**, President, Industrial Systems Service  
Speakers  
**"Organ Casework and Design"**  
by **Joseph vonGlatter-Götz**, Speaker
- 10:00 AM Ladies & families: Sight-seeing bus leaves hotel for tour of Government Center—  
Capitol, Congress, etc. Return in afternoon; lunch included in fare.
- 12:30 PM Lunch at Hotel for Convention Registrants (no charge)



- 1:30 PM Seminar—Discussion of morning lectures by all members  
Discussion of next convention
- 4:00 PM Free Time
- 6:30 PM Reception and cocktails (cash bar) at Marriott Hotel
- 7:00 PM Banquet at Hotel for all members and families  
no charge for registrants, separate cost for family members

Closing Address:

"THE CHALLENGE TO MUSIC AND WORSHIP IN TODAY'S CHURCH"  
Dr. Robert Baker, Speaker

Departures can be made after the banquet or the next morning

## CONDUCTED TOURS FOR FAMILIES

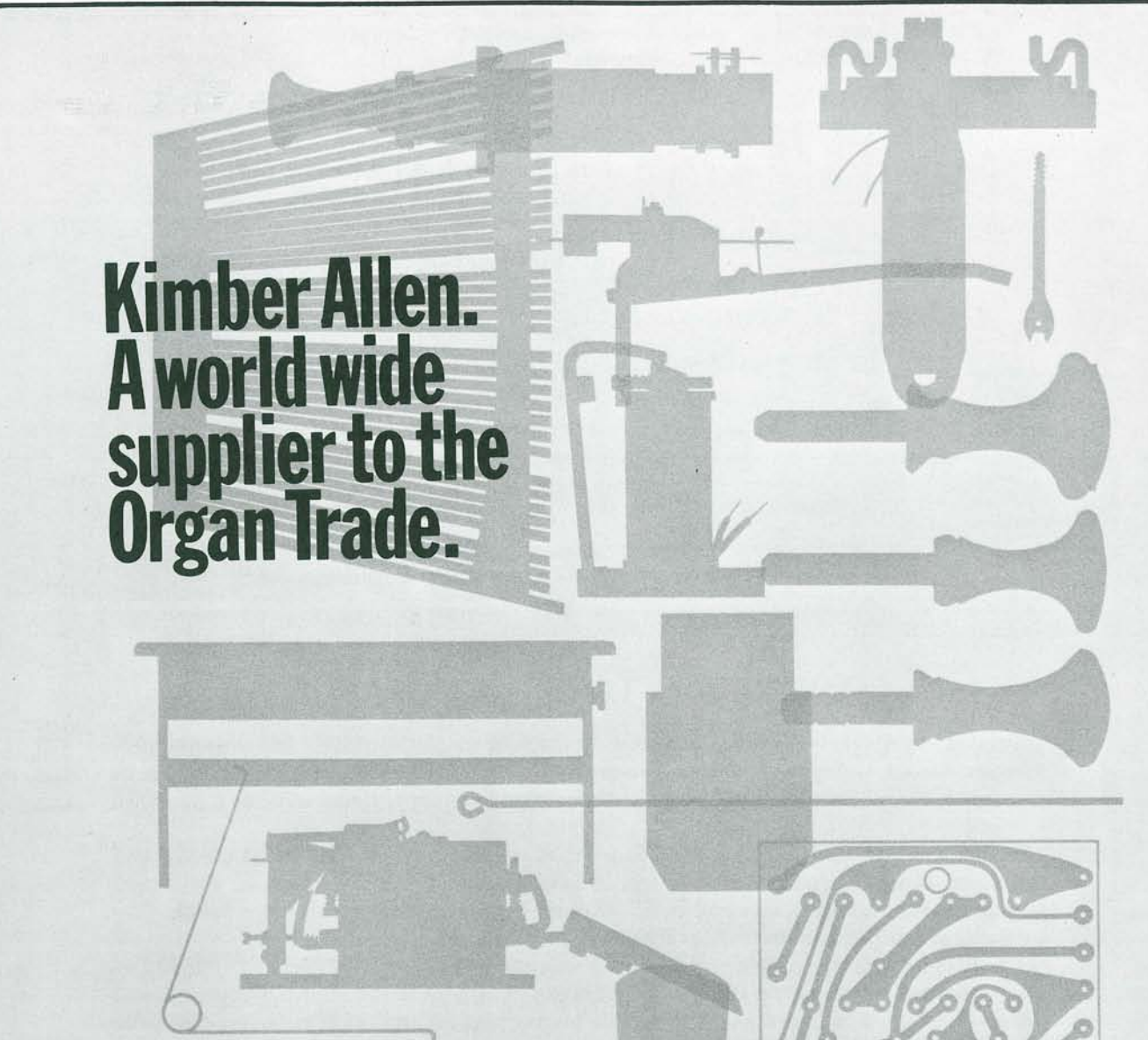
Printed material is being made available by the tour-guide companies, but unfortunately was not in our hands at press-time for mailing with this booklet. This material will be distributed to you upon registration at the convention hotel or you may write us if you wish it sooner.

A bus will pick up those interested in front of the hotel on Monday at 10:00 AM and depart for Mount Vernon. This tour will include lunch at the Heritage Inn on the Mount Vernon Grounds, and tickets will be \$5.00, with lunch included and transportation. The total cost will depend on the number signing up for this tour.

On Tuesday, transportation will be available again in front of the hotel at 10:00 AM to take interested parties to the TOURMOBILE pickup point on the Federal Mall. Tourmobile tickets enable you to board any Tourmobile bus and get on and off at will over the entire Federal Mall and visit the important Government buildings, the Smithsonian Institution, Washington Monument, Lincoln Memorial, and, the same ticket allows you to ride to the Jefferson Memorial and Arlington National cemetery. Return transportation to the hotel will be waiting at the Tourmobile pickup point on the Mall at 2:30 PM. If you miss the return bus to the hotel, City bus-service is available, as well as taxi service.

A very special guided tour of the Capitol and Congress has been arranged for you on Wednesday. A bus will pick up tour members in front of the hotel at 11:00 AM and bring you to the Capitol. Professional guides will tour you through the House of Congress and the Capitol building. You may make special arrangements before-hand to meet your congressman or senator. An opportunity may be made available for you to have your picture taken with your congressman if you wish with special arrangements. Lunch at the Capitol Hill Club will be included in the tour price of \$12.50 per person. This will be the most pleasureable and informative tour of the entire convention, so the ticket price is a real value. The service will include return transportation to the hotel around 3:30 PM.

All prices of these tours will vary depending on the number interested. You should estimate approximately \$10.00 to \$14.00 per day for these tours.



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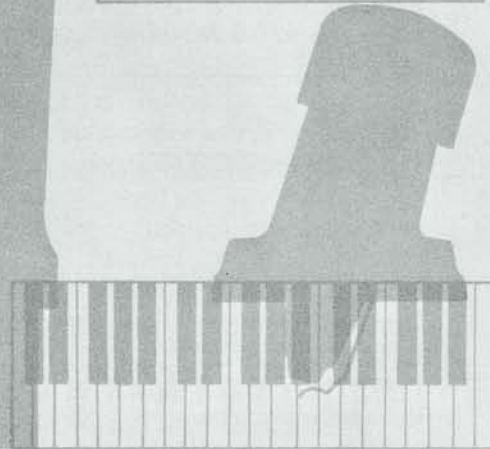
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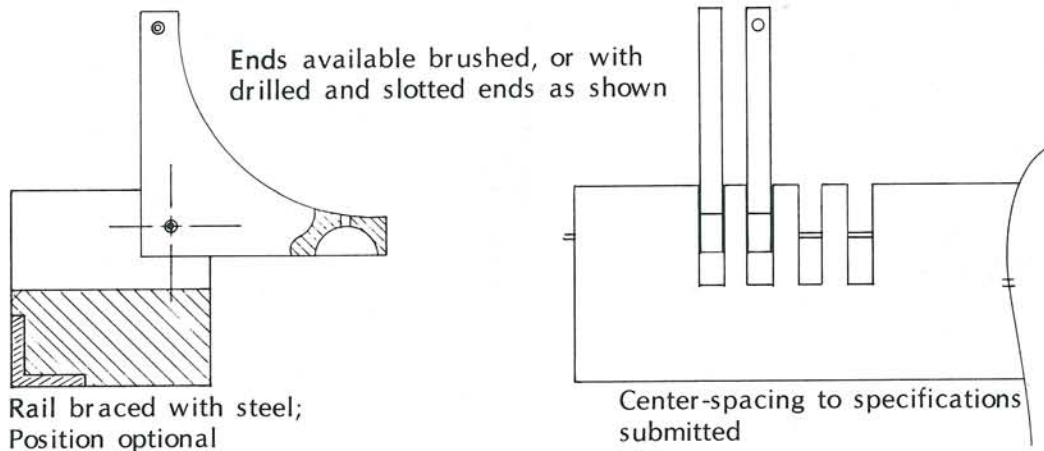
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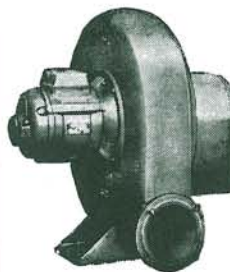
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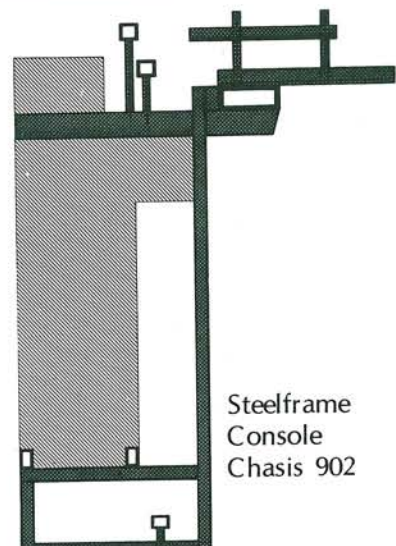
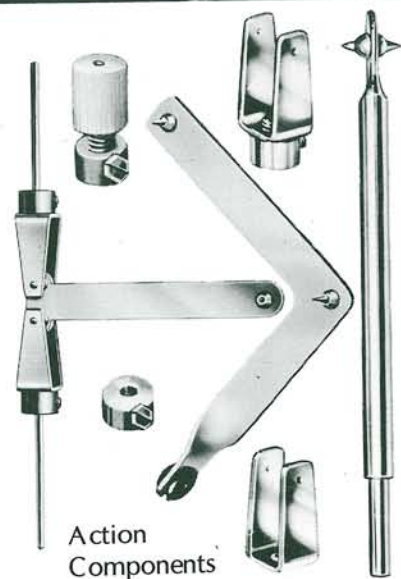
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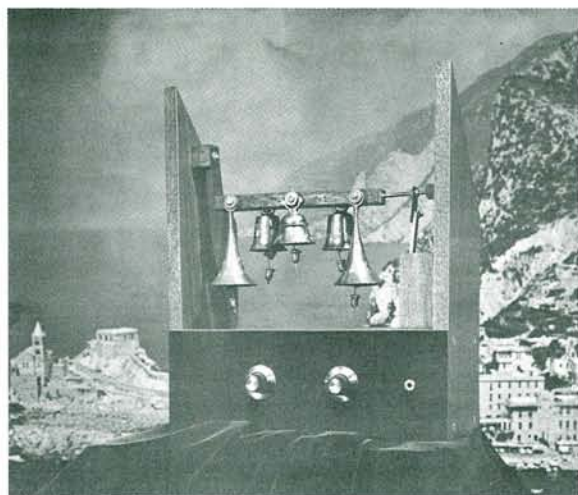
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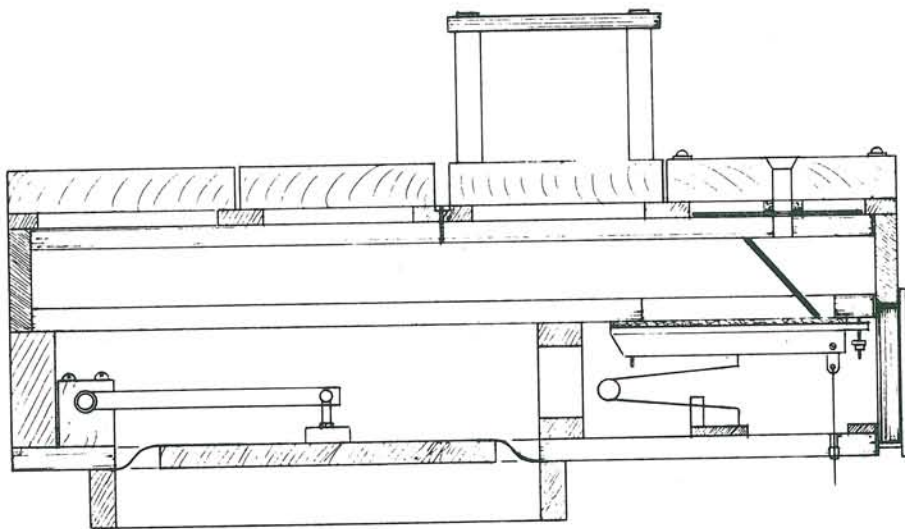
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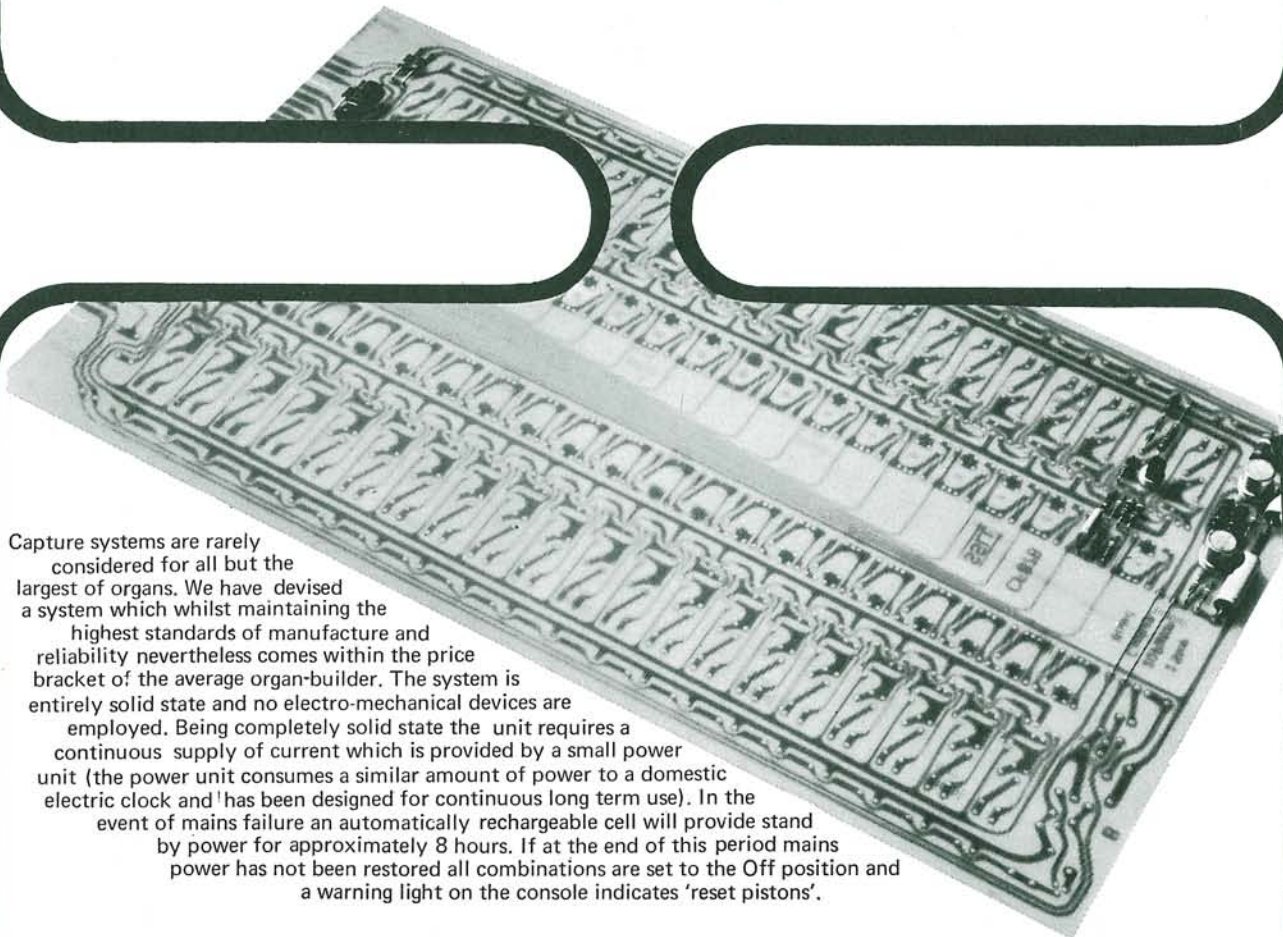
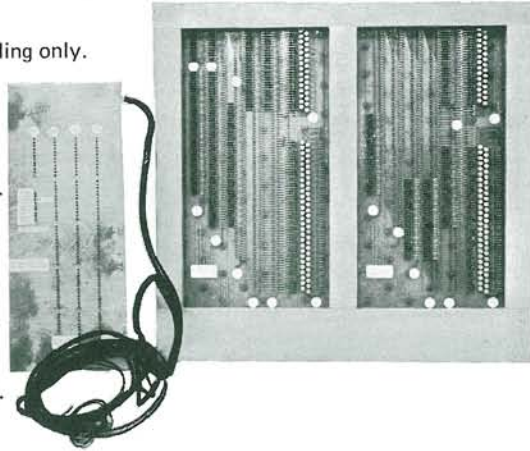
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B. Is more suitable for extension organs with detached consoles where cable economies are effected by installing the unit in the organ. Printed circuits are housed in a wooden case and all terminations are made to an external pin board.

In addition to our custom built systems we can supply standard coupling systems

These are console frame units built to the same high standards as our custom built units but with significant reductions in costs. Each standard system may however be adapted to suit your exact specification and the price adjusted accordingly.



Capture systems are rarely considered for all but the largest of organs. We have devised a system which whilst maintaining the highest standards of manufacture and reliability nevertheless comes within the price bracket of the average organ-builder. The system is entirely solid state and no electro-mechanical devices are employed. Being completely solid state the unit requires a continuous supply of current which is provided by a small power unit (the power unit consumes a similar amount of power to a domestic electric clock and has been designed for continuous long term use). In the event of mains failure an automatically rechargeable cell will provide stand by power for approximately 8 hours. If at the end of this period mains power has not been restored all combinations are set to the Off position and a warning light on the console indicates 'reset pistons'.

**SSLL**

Solid State Logic Limited · P. O. Box 4 · London Road · Brandon · Suffolk · England.

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